

Networking

Building and/or strengthening professional networks can lead to opportunities for career exploration, internships, or employment. Helping create connections through personal introductions can help students connect with industry contacts and identify professional organizations and affinity groups they can join.



Questions?

**Reach out to Center for Career
Development**

1 Review Their Elevator Pitch

Allow the student to say their pitch to you and provide constructive feedback on length, presentation, relevance...

2 Practice Different Scenarios

Simulate different scenarios where the student will need to change up their pitch depending on the situation:

- Elevator
- Hallway
- Loud Room

3 Provide General Guidance

Some example guidance questions:

- What type of networking should they be engaged in at this time of their education and career?
- What types of activities have you found to be most beneficial in this industry?
- Can you connect them with other professionals in this industry?
- What do you think makes for successful networking?
- How is their online presence?