Job Description: AGT is providing highly accurate, same-day, molecular PCR COVID testing for the Maryland, DC, and Virginia communities. Your job will be to find new sources of customers to add to our growing business of travel service companies and doctors. Best of all, your efforts will be contributing to curing HIV by helping to fund the current clinical trial of an advanced gene and cell therapy that is intended to cure HIV. It is a paid position.

This is your opportunity to get your foot in the door at a growing, cutting-edge biotech company that was named Mid-Atlantic Innovative Company of the year by the Northern Virginia Chamber of Commerce.

About Us: American Gene Technologies is a gene & cell therapy company with a technology platform that spans HIV, cancer, and monogenic diseases. Our COVID-19 testing lab provides same-day and overnight RT-PCR testing for clients across the DMV, serving travelers, schools, and the occasional embassy. Every client we connect with receives a faster turnaround time on their COVID-19 RT-PCR tests, and adds to the revenue stream that flows into our phase 1 trial for AGT103-T. We are always looking for dedicated, passionate individuals who can think critically and creatively to help us bring cures to the world.

About the Role: You will help us find underserved areas in COVID-19 testing and either recommend a sales strategy, or make the sales call directly. You will be expected to display professionalism, knowledge of the field (we will train you) and confidence in the product. You will be responsible for the following roles:

Client interactions: You will help us manage existing customer relationships by keeping them supplied, taking calls, and passing client requests to the right member of our team.

Market research: You would be surprised how many customers need PCR testing. There are embassies, pediatricians, urgent care centers, or even wastewater testing applications for our lab’s PCR capabilities. If you find a new market, explore some of the clients in the space and create a sales list.

About You: The ideal candidate will have the following skills and experience:

- Excellent written and verbal communication skills
- Previous experience in sales and marketing, in an academic or professional setting
- Persuasive over the phone and email
- Coachable and happy to learn

We value intelligence, drive, and creativity. If you are a passionate person with a commitment to teamwork and achieving your maximum potential, American Gene Technologies may be the place for you. At AGT, our team is “swinging for the fences” to bring cures for diseases that were impossible before gene and cell therapy. We’re doing everything in new and different ways, so there is no end to the challenges you can find in a career at our company!

TO APPLY:

Logon to Career Connector, search for position title “Sales and Marketing Intern”, and click the blue Apply button to upload a resume.